



QUOTE DATE: 19 April 2024

## **107 BTY ASSOCIATION VIETNAM TOUR 21 APRIL – 05 MAY 2024**

**Thank you for giving us the opportunity to provide this proposal  
for your group tour.**

<b>LOCAL GUIDE ONLY</b>		
<b>TOUR COMPONENT</b>	<b>Cost per person Twin/Double</b>	<b>Cost per person Single Room</b>
<b>PART ONE: 21-28 APRIL 2024</b>	\$1889	\$2539
<b>PART TWO EXTENSION: 28 APRIL-05 MAY 2024</b>	\$2789	\$3409

Prices are based on a **minimum of 15 passengers** travelling.

All services will be subject to availability at time of booking and no services are being held at this time.

**The above pricing for PART ONE includes:**

- Arrival transfer in Ho Chi Minh City, on 21 April 2024
- Departure transfer in Ho Chi Minh City, on 28 April 2024
- All excursions, scenic drives and sightseeing as outlined in the itinerary
- 7 nights' accommodation with private facilities based on 3- to 4-star hotels including tax & service charges
- Travel by air-conditioned vehicle/s as outlined in the itinerary
- Daily breakfast, 6 x lunches and 3 x dinners
- Entrance fees as outlined in the itinerary
- Services of local English-speaking tour guide/s throughout the entire tour
- Tips for drivers and local guide

**The above pricing for PART TWO EXTENSION includes:**

- Arrival transfer in Ho Chi Minh City, on 21 April 2024
- Departure transfer in Hanoi, on 05 May 2024
- All excursions, scenic drives and sightseeing as outlined in the itinerary
- 7 nights' accommodation with private facilities based on 3- to 4-star hotels including tax & service charges
- Travel by air-conditioned vehicle/s as outlined in the itinerary
- Daily breakfast, 5 x lunches and 5 x dinners
- Entrance fees as outlined in the itinerary
- Services of local English-speaking tour guide/s throughout the entire tour
- 2 x domestic flights (Saigon-Hue and Danang-Hanoi)
- Tips for drivers and local guide

**Services not included in the above rates:**

- Services of an Australian battlefield historian
- Meals and beverages not specifically outlined in the itinerary
- Entrances not specifically outlined in the itinerary
- Any other personal expenses
- Travel insurance (mandatory for travel)
- Any necessary passport and visa fees (a visa is required for Australian passport holders entering Vietnam)
- International airfares to/from Australia
- Any other services not listed above

**Quotation notes:**

- Quoted prices are in Australian dollars. Costings have been based on conservative currency estimates but may be subject to surcharges in the event of currency fluctuations
- All supplied itineraries and quotes remain the property of Mat McLachlan Battlefield Tours and may only be used in conjunction with our paid services
- Unless otherwise stated, all accommodation is subject to availability and pricing is based on the accommodation stated or similar. Rates may not apply over public holidays, sporting events, trade fairs and convention dates
- All visits to sights and attractions are subject to availability and opening times/dates
- No reservations will be made without a deposit. All inclusions are subject to availability at time of booking.

This tour is subject to the standard Terms and Conditions of Mat McLachlan Battlefield Tours. Our standard Terms and Conditions are available on request or can be viewed on our website.

**Payment terms:**

- A deposit of **\$500.00 per passenger** is required to confirm each passenger's place on the tour.
- Final balance is due 100 days prior to departure (Friday, 12 January 2024).
- Hotels may require extra deposits in addition to those listed above before final balance is due and will be requested as required

Please confirm your acceptance of this quotation by signing below.

\_\_\_\_\_

Signature

\_\_\_\_\_

Name

\_\_\_\_\_

Date

**We look forward to joining you on this special journey.**